

Retail and Wholesale Manager

7DIAMONDS is currently looking to fill 1 vacancy for a Retail and Wholesale Trade Manager (NOC 0621) for their west and south end (Diamond Spark) branches. They specializes in import and retail sales of the latest vaping, rolling and smoking equipment; we are your local smoke shop....

The right individual for this position will be able to plan, organize, direct, control and evaluate all company operations in order to scale and expend the business into the direction of wholesale distribution of imported goods. Working 35 hours per week, with potential for increase and overtime, on a full time, permanent basis for \$30.00 - \$32.00 commensurate with education and experience. Must be bondable and pass criminal record check.

Main duties:

- manage staff and assign duties; supervision, recruitment and training of up to 5 employees
- to drive customers to the product line and increase brand awareness
- to ensure compliance to all provincial and federal health and safety codes with regards to all retail business components
- import/export, wholesale distribution of smoking supplies
- contracts negotiation, proven negotiation skills
- study market research and trends to determine consumer demand, potential sales volumes and effect of competitors operations on sales
- cutting cost and optimizing business revenue
- implement price and credit policies
- develop brand, brand awareness, and implement marketing strategies
- preparation of annual budget, timeline and authorize expenditures
- deal with customer complaints in an effective manner

Education:

7DIAMONDS

Completion of secondary school is required. A university degree or diploma related to business management and/or supply chain management is required.

Proficiency in the English language with strong communication and interpersonal skills.

Experience:

10+ years of experience in increasing levels of responsibility including business management and operations is required.

Contact:

Please email a resume and the best candidate will be contacted when selected. No phone calls please. Email: werhiring2016@gmail.com.

Locations:

Branch 1: 8446 182 St Edmonton AB T5T 1Y7 Branch 2: 9848 63 Ave
Edmonton AB T6E 0G6

<http://thcedmonton.com>

*Please note, due to a recent trade name change, the web address has not been updated yet.