

April 2020

Retail by the Numbers

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Retail statistics for February 2020

From Statistics Canada's April 2020 retail trade release



Sponsored by



This report builds on Statistics Canada data

While this report is heavily reliant on Statistics Canada data, there are a few key ways that RCC supplements Statistics Canada's data in order to support the reader. RCC's value-add here is:

- **Retail Trend Numbers:** Statistics Canada has a method that they report online for calculating trend numbers. RCC adds that trend calculation to its numbers.
- **Core-Retail Sales:** This category captures the types of retail sales most common among RCC members. Specifically, Core-Retail removes gasoline station and motor vehicle and parts sales from total retail sales by subtracting Statistics Canada NAICS 447 and 441 from NAICS 44-45.

1 | NATIONAL HIGHLIGHTS

Retail Sales Numbers












(updated monthly)

February 2020 core retail sales, seasonally adjusted, rose by 2.28% year-over-year. Total retail sales increased by 0.29% since January 2020; core-retail monthly sales fell -0.12%.

These February 2020 retail sales numbers precede those yet to be issued for March 2020, when the true economic brunt of COVID-19 and associated closures began to hit the Canadian retail industry. In February, retailers were navigating the rail blockades supporting the Wet’suwet’en as well as COVID-19’s early effects on supply chains and other areas. Around 25% of Canadian retailers reported then that one or both of these affected their businesses, with 12% reporting negative effects on sales (Statistics Canada, [Retail Trade](#)). Forthcoming retail sales numbers for March, April and subsequent months will illuminate COVID-19’s impact.












“February 2020 core-retail sales rose 2.28% compared to February 2019.”

TABLE 1: Canada’s Retail Growth: Seasonally Adjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Canada - Seasonally Adjusted Sales					
 Total Retail Sales	\$ 52,246.7	\$ 52,006.2	\$ 50,742.0	+ 0.29%	+ 2.97%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 32,466.5	\$ 32,458.6	\$ 31,743.9	- 0.12%	+ 2.28%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 865.7	\$ 841.9	\$ 872.0	+ 1.33%	- 0.72%
 Furniture & Home Furnishings	\$ 1,569.4	\$ 1,564.8	\$ 1,553.5	+ 0.19%	+ 1.02%
 Electronics & Appliances	\$ 1,117.4	\$ 1,131.5	\$ 1,206.9	- 0.52%	- 7.42%
 Building Mats. & Garden Equip	\$ 3,277.2	\$ 3,269.0	\$ 3,070.9	- 0.02%	+ 6.72%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 10,847.6	\$ 10,904.0	\$ 10,697.7	- 1.01%	+ 1.40%
 Health & Personal Care (Including Pharmacy)	\$ 4,080.5	\$ 4,038.1	\$ 3,999.7	+ 0.93%	+ 2.02%
 Clothing & Accessories	\$ 2,902.5	\$ 2,931.5	\$ 2,877.5	- 1.32%	+ 0.87%
 Sporting, hobby, book & music	\$ 1,056.4	\$ 1,025.4	\$ 1,036.5	+ 4.68%	+ 1.92%
 General Merchandise	\$ 6,156.8	\$ 6,108.5	\$ 5,977.8	+ 1.41%	+ 2.99%

Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 2: Canada's Retail Growth: Unadjusted Sales

Category Canada - Unadjusted Sales	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
 Total Retail Sales	\$ 42,767.2	\$ 46,720.1	\$ 40,157.2	- 2.57%	+ 6.50%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 26,877.4	\$ 30,454.5	\$ 25,299.8	- 3.54%	+ 6.24%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 604.8	\$ 709.3	\$ 582.3	- 9.29%	+ 3.87%
 Furniture & Home Furnishings	\$ 1,276.4	\$ 1,450.9	\$ 1,219.9	- 5.34%	+ 4.63%
 Electronics & Appliances	\$ 849.5	\$ 1,181.8	\$ 896.6	- 13.19%	- 5.26%
 Building Mats. & Garden Equip	\$ 2,164.8	\$ 2,397.2	\$ 1,983.8	- 5.88%	+ 9.12%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 9,839.8	\$ 10,500.2	\$ 9,207.8	- 3.79%	+ 6.86%
 Health & Personal Care (Including Pharmacy)	\$ 3,837.5	\$ 4,057.8	\$ 3,637.4	- 2.32%	+ 5.50%
 Clothing & Accessories	\$ 2,038.1	\$ 2,757.4	\$ 1,969.9	- 3.55%	+ 3.46%
 Sporting, hobby, book & music	\$ 780.8	\$ 1,024.2	\$ 721.7	- 5.35%	+ 8.20%
 General Merchandise	\$ 4,912.1	\$ 5,730.1	\$ 4,613.3	+ 1.08%	+ 6.48%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

2 | PROVINCIAL NUMBERS

Alberta's Sales Numbers












(updated monthly)

TABLE 5: Alberta's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Alberta - Unadjusted Sales					
 Total Retail Sales	\$ 5,710.2	\$ 6,158.0	\$ 5,448.4	- 2.87%	+ 4.81%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 3,332.5	\$ 3,789.2	\$ 3,175.9	- 3.69%	+ 4.93%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 112.6	\$ 130.8	\$ 112.9	- 12.86%	- 0.33%
 Furniture & Home Furnishings	\$ 155.6	\$ 181.4	\$ 158.7	- 8.06%	- 1.98%
 Electronics & Appliances	\$ 117.1	\$ 160.1	\$ 136.8	- 9.20%	- 14.43%
 Building Mats. & Garden Equip	\$ 284.6	\$ 304.0	\$ 247.4	- 5.37%	+ 15.02%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 1,157.4	\$ 1,231.3	\$ 1,076.9	- 3.02%	+ 7.48%
 Health & Personal Care (Including Pharmacy)	\$ 409.0	\$ 444.6	\$ 406.4	- 2.63%	+ 0.62%
 Clothing & Accessories	\$ 259.7	\$ 347.5	\$ 247.8	- 0.24%	+ 4.79%
 Sporting, hobby, book & music	\$ 98.5	\$ 133.4	\$ 96.0	- 4.29%	+ 2.66%
 General Merchandise	\$ 701.6	\$ 814.8	\$ 674.4	- 0.81%	+ 4.03%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 6: British Columbia's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
British Columbia - Unadjusted Sales					
 Total Retail Sales	\$ 6,267.6	\$ 6,704.2	\$ 5,891.1	- 0.10%	+ 6.39%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 4,076.6	\$ 4,511.2	\$ 3,853.0	- 0.39%	+ 5.80%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 110.8	\$ 123.2	\$ 105.9	- 7.38%	+ 4.62%
 Furniture & Home Furnishings	\$ 198.4	\$ 216.6	\$ 202.8	+ 2.29%	- 2.13%
 Electronics & Appliances	\$ 146.2	\$ 198.4	\$ 162.8	- 5.16%	- 10.22%
 Building Mats. & Garden Equip	\$ 390.9	\$ 390.9	\$ 334.5	+ 8.50%	+ 16.88%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 1,504.3	\$ 1,573.6	\$ 1,429.3	- 2.14%	+ 5.25%
 Health & Personal Care (Including Pharmacy)	\$ 483.1	\$ 521.5	\$ 454.4	- 1.38%	+ 6.33%
 Clothing & Accessories	\$ 339.9	\$ 450.5	\$ 349.7	- 4.97%	- 2.82%
 Sporting, hobby, book & music	\$ 145.8	\$ 174.9	\$ 127.1	+ 0.94%	+ 14.64%
 General Merchandise	\$ 676.9	\$ 759.1	\$ 621.3	+ 5.82%	+ 8.93%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 7: Manitoba's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Manitoba - Unadjusted Sales					
 Total Retail Sales	\$ 1,465.2	\$ 1,576.5	\$ 1,408.1	- 1.10%	+ 4.05%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 863.1	\$ 987.0	\$ 835.1	- 4.72%	+ 3.36%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 30.5	\$ 34.2	\$ 32.5	- 8.30%	- 6.31%
 Furniture & Home Furnishings	\$ 41.4	\$ 45.8	\$ 36.7	- 1.23%	+ 12.87%
 Electronics & Appliances	\$ 19.3	\$ 28.6	\$ 22.3	- 15.07%	- 13.56%
 Building Mats. & Garden Equip	\$ 73.9	\$ 82.5	\$ 67.3	- 11.54%	+ 9.90%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 330.6	\$ 356.3	\$ 319.2	- 5.00%	+ 3.58%
 Health & Personal Care (Including Pharmacy)	\$ 104.6	\$ 112.8	\$ 100.9	- 5.54%	+ 3.67%
 Clothing & Accessories	\$ 53.4	\$ 69.4	\$ 48.4	+ 0.90%	+ 10.48%
 Sporting, hobby, book & music	\$ 23.7	\$ 33.6	\$ 24.0	+ 3.13%	- 1.09%
 General Merchandise	\$ 180.0	\$ 217.2	\$ 178.8	- 1.72%	+ 0.66%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 8: New Brunswick's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
New Brunswick - Unadjusted Sales					
 Total Retail Sales	\$ 911.2	\$ 1,007.0	\$ 844.5	- 5.43%	+ 7.89%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 552.4	\$ 622.6	\$ 499.2	- 3.84%	+ 10.65%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 16.5	\$ 21.1	\$ 16.1	- 17.67%	+ 2.72%
 Furniture & Home Furnishings	\$ 17.8	\$ 22.0	\$ 17.4	- 12.88%	+ 2.00%
 Electronics & Appliances	\$ 9.1	\$ 12.2	\$ 8.2	- 12.26%	+ 10.38%
 Building Mats. & Garden Equip	\$ 49.9	\$ 53.9	\$ 44.3	- 2.13%	+ 12.53%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 188.2	\$ 201.1	\$ 175.5	- 3.86%	+ 7.26%
 Health & Personal Care (Including Pharmacy)	\$ 83.2	\$ 94.0	\$ 79.5	- 14.82%	+ 4.61%
 Clothing & Accessories	\$ 27.0	\$ 37.2	\$ 24.6	+ 6.21%	+ 9.63%
 Sporting, hobby, book & music	\$ 13.3	\$ 18.2	\$ 12.1	- 7.77%	+ 9.81%
 General Merchandise	\$ 138.9	\$ 157.5	\$ 115.6	+ 2.60%	+ 20.15%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 9: Newfoundland and Labrador's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Newfoundland and Labrador - Unadjusted Sales					
 Total Retail Sales	\$ 590.4	\$ 659.1	\$ 565.2	+ 1.17%	+ 4.46%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 357.8	\$ 415.9	\$ 347.1	+ 1.78%	+ 3.08%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 9.1	\$ 11.6	\$ 8.8	- 6.83%	+ 2.86%
 Furniture & Home Furnishings	NA	NA	NA	NA	NA
 Electronics & Appliances	\$ 4.1	\$ 6.3	\$ 3.9	- 9.53%	+ 4.38%
 Building Mats. & Garden Equip	NA	NA	NA	NA	NA
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 148.1	\$ 159.2	\$ 142.1	- 2.08%	+ 4.20%
 Health & Personal Care (Including Pharmacy)	\$ 52.8	\$ 56.8	\$ 51.0	+ 0.60%	+ 3.68%
 Clothing & Accessories	\$ 16.3	\$ 24.3	\$ 14.8	+ 30.18%	+ 10.21%
 Sporting, hobby, book & music	\$ 5.7	\$ 8.7	\$ 5.9	+ 16.34%	- 3.90%
 General Merchandise	\$ 84.2	\$ 104.8	\$ 79.9	+ 5.54%	+ 5.32%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 10: Nova Scotia's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Nova Scotia - Unadjusted Sales					
 Total Retail Sales	\$ 1,087.8	\$ 1,220.8	\$ 1,013.8	- 7.33%	+ 7.30%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 674.9	\$ 774.9	\$ 627.3	- 4.09%	+ 7.58%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 16.5	\$ 21.5	\$ 16.6	- 18.47%	- 1.03%
 Furniture & Home Furnishings	\$ 27.3	\$ 32.1	\$ 23.4	- 9.24%	+ 16.72%
 Electronics & Appliances	\$ 9.5	\$ 14.7	\$ 8.7	- 13.79%	+ 9.31%
 Building Mats. & Garden Equip	\$ 60.7	\$ 74.7	\$ 56.8	- 16.66%	+ 6.80%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 264.1	\$ 281.9	\$ 252.7	- 4.55%	+ 4.55%
 Health & Personal Care (Including Pharmacy)	\$ 102.2	\$ 108.5	\$ 94.2	- 3.37%	+ 8.48%
 Clothing & Accessories	\$ 34.1	\$ 48.5	\$ 32.0	+ 3.07%	+ 6.30%
 Sporting, hobby, book & music	\$ 16.4	\$ 23.7	\$ 14.7	- 1.28%	+ 11.77%
 General Merchandise	\$ 128.0	\$ 157.4	\$ 120.0	+ 1.18%	+ 6.64%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 11: Ontario's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Ontario - Unadjusted Sales					
 Total Retail Sales	\$ 16,026.7	\$ 17,773.7	\$ 14,798.3	- 3.01%	+ 8.30%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 10,109.8	\$ 11,577.3	\$ 9,475.4	- 3.80%	+ 6.70%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 164.0	\$ 201.6	\$ 150.5	- 12.03%	+ 8.98%
 Furniture & Home Furnishings	\$ 486.4	\$ 562.3	\$ 456.9	- 8.40%	+ 6.46%
 Electronics & Appliances	\$ 360.4	\$ 523.7	\$ 368.0	- 17.32%	- 2.05%
 Building Mats. & Garden Equip	\$ 744.1	\$ 864.1	\$ 714.7	- 11.18%	+ 4.10%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 3,570.9	\$ 3,819.4	\$ 3,288.0	- 3.05%	+ 8.60%
 Health & Personal Care (Including Pharmacy)	\$ 1,541.3	\$ 1,591.3	\$ 1,411.7	- 2.18%	+ 9.18%
 Clothing & Accessories	\$ 849.5	\$ 1,172.1	\$ 835.1	- 3.14%	+ 1.72%
 Sporting, hobby, book & music	\$ 276.7	\$ 366.1	\$ 263.0	- 3.12%	+ 5.23%
 General Merchandise	\$ 1,838.0	\$ 2,169.5	\$ 1,741.8	+ 0.81%	+ 5.52%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 12: Prince Edward Island's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
PEI - Unadjusted Sales					
 Total Retail Sales	\$ 161.7	\$ 180.8	\$ 148.9	- 7.58%	+ 8.53%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 102.8	\$ 116.4	\$ 92.3	- 4.11%	+ 11.36%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 3.9	\$ 4.6	\$ 3.6	- 7.10%	+ 9.01%
 Furniture & Home Furnishings	\$ 4.2	\$ 4.8	\$ 3.9	- 5.28%	+ 7.92%
 Electronics & Appliances	\$ 1.5	\$ 2.4	\$ 1.4	- 13.58%	+ 12.84%
 Building Mats. & Garden Equip	\$ 16.7	\$ 18.2	\$ 12.4	- 5.68%	+ 34.57%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 38.5	\$ 41.0	\$ 36.5	- 6.05%	+ 5.45%
 Health & Personal Care (Including Pharmacy)	\$ 14.4	\$ 15.8	\$ 13.6	- 5.03%	+ 6.07%
 Clothing & Accessories	\$ 4.6	\$ 6.3	\$ 4.1	+ 15.93%	+ 12.26%
 Sporting, hobby, book & music	NA	NA	NA	NA	NA
 General Merchandise	\$ 13.4	\$ 17.1	\$ 12.6	- 8.64%	+ 5.76%












Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 13: Quebec's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Quebec - Unadjusted Sales					
 Total Retail Sales	\$ 9,034.4	\$ 9,822.1	\$ 8,609.5	- 2.79%	+ 4.94%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 5,894.7	\$ 6,651.2	\$ 5,572.5	- 5.46%	+ 5.78%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 108.6	\$ 124.2	\$ 100.3	- 0.06%	+ 8.32%
 Furniture & Home Furnishings	\$ 305.3	\$ 336.9	\$ 282.9	- 2.51%	+ 7.92%
 Electronics & Appliances	\$ 159.0	\$ 204.5	\$ 166.2	- 14.28%	- 4.32%
 Building Mats. & Garden Equip	\$ 426.5	\$ 493.8	\$ 412.3	- 8.81%	+ 3.44%
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 2,301.1	\$ 2,476.2	\$ 2,166.4	- 6.18%	+ 6.22%
 Health & Personal Care (Including Pharmacy)	\$ 935.5	\$ 996.0	\$ 929.0	- 1.31%	+ 0.70%
 Clothing & Accessories	\$ 412.9	\$ 548.0	\$ 375.8	- 7.96%	+ 9.86%
 Sporting, hobby, book & music	\$ 172.9	\$ 229.0	\$ 153.7	- 16.57%	+ 12.46%
 General Merchandise	\$ 937.2	\$ 1,082.8	\$ 866.1	+ 0.82%	+ 8.21%

Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

TABLE 14: Saskatchewan's Retail Growth: Unadjusted Sales

Category	Actuals (in millions of \$CAD)			Percent Growth	
	February 2020	Trend Value	February 2019	MOM: Jan 2020 Feb 2020	YOY: Feb 2019 Feb 2020
Saskatchewan - Unadjusted Sales					
 Total Retail Sales	\$ 1,353.8	\$ 1,455.6	\$ 1,284.1	- 2.78%	+ 5.43%
 Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 800.3	\$ 887.2	\$ 715.5	- 1.38%	+ 11.84%
 Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 26.8	\$ 32.7	\$ 29.4	- 18.10%	- 8.87%
 Furniture & Home Furnishings	\$ 27.5	\$ 33.2	\$ 25.5	- 12.54%	+ 7.97%
 Electronics & Appliances	\$ 21.9	\$ 29.3	\$ 17.2	- 1.71%	+ 27.64%
 Building Mats. & Garden Equip	NA	NA	\$ 59.2	NA	NA
 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 264.5	\$ 285.4	\$ 252.7	- 4.26%	+ 4.67%
 Health & Personal Care (Including Pharmacy)	\$ 104.1	\$ 108.8	\$ 91.3	- 1.45%	+ 14.04%
 Clothing & Accessories	\$ 39.4	\$ 51.7	\$ 35.9	- 2.23%	+ 9.60%
 Sporting, hobby, book & music	\$ 22.5	\$ 29.7	\$ 20.4	+ 6.46%	+ 10.28%
 General Merchandise	\$ 200.1	\$ 233.5	\$ 189.1	- 2.93%	+ 5.84%

Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

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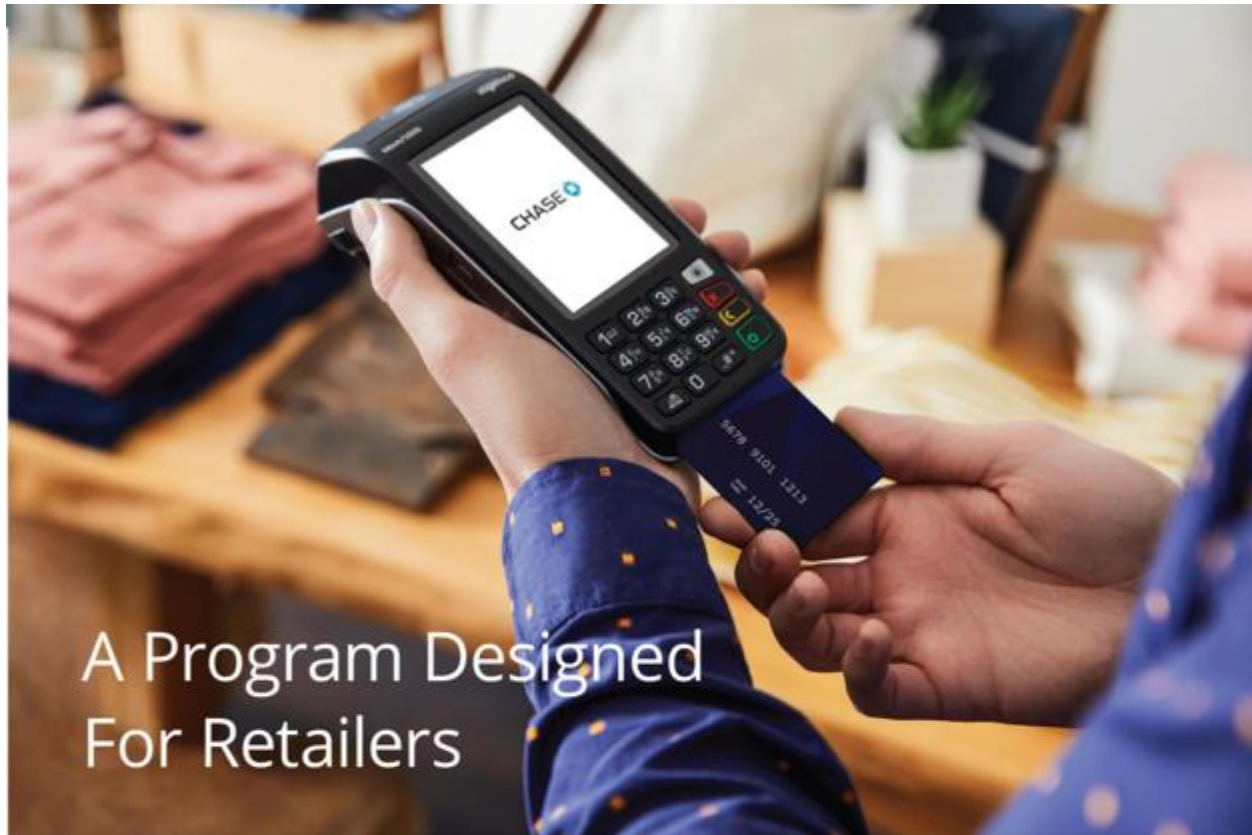
To access additional industry research, tools and information that addresses the interests of retailers in Canada, please visit our website, retailcouncil.org.

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To find out more, contact

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